



(bmp)

Business Management Portal

Enterprise portal, is a framework for integrating information, people and processes across organizational boundaries. It provides a single point of entry, often in the form of a web-based user interface, and is designed to aggregate information through application-specific portlets. ~wikipedia.org

http://bmp.franserv.com

Project Goals

- Easier Center Lookups
- Simpler Interface
- Consolidate all brand contacts
- Create a central point of contact mgt
- Network-wide reporting

Timeframe

- Project Concept: 3+ years
- Development: Q1-Q4 2007
- Release THIS WEEK

Savings

8902 Contact Rpts per year for Sir Speedy
Potential Savings with new system:
178040 Seconds or
2967 Minutes or
50 Staff Hours per year!



Logging In

Welcome Enter your user name and password to log in now. User name demo@franserv.com Password ••••••• Forgot your password? BMP Help	business management portal	 Login Main Areas 1) Username : your <u>me@franserv.com</u> email address 2) password : 3) forgot my password : enter your username and click the "forgot my password" link 4) bmp help : click this link to download a Powerpoint presentation
Password Forgot your password? BMP Help Login		



Your Home Page

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logged in as Demo Guest set options

Franchisee Lookup by Last Name: <u>ABCDEEGHIJKLMNOPQRSIUVWXYZ</u> Advanced Search

MY TOOLS	You have 1 Open Followup	My Calendar	1/8/2008
Manage My Tools 401K	FLASH MESSAGES (view archive)	7 ^{AM}	1)0/2000
Search Contacts	Effective: 1/2/2008		
Calendars	Headline: Multiple Main Text: Franchise# : 40430 Owners : Jim Quinn	8 AM	
My Calendar PMG Training Calendar	15323 Midway Road Addison ,TX 75001	9 AM	
Contact Mgmt	972-788-4266 FAX 972-788-2367 pcfile@sirspeedy4043.com		
Add New Contact	pcnie(@sirspeedy+045.com	10 AM	
Search Contacts			
My Followups	TestThis is a flash message. It can be long or short or wide	11 AM	
My Contacts	Archive	BMP T	raining (11:30 AM - 12:30 P
Directories		12 PM	
Employee Directory	Archive Selected Flash Items	12	
Tools		1 PM	
Web Mail	COMPANY ANNOUNCEMENTS (view archive)	-	
New Flash Message	9/27/2007 File Attachment Test 🕖 Archive	2 PM	
	0/01/0007	2	
	9/21/2007 something Archive	3 PM	
Flash Archive	Archive Selected Announcements	3	
Benefits		4 PM	
FSI Apple Store 401K	CNN TOP STORIES Restore		
Blue Shield HMO		5 PM	
	Search Google News		
Legal Services	Exit polls: Last-minute decisions drive voters - Tue, 08 Jan 2008 18:12:30 EST	6 PM	
Emergi-care	Coroner: Hiker's body mutilated after death - Tue, 08 Jan 2008 18:28:57 EST		
	Lawyers request second chance for Sen. Craig - Tue, 08 Jan 2008 17:29:34 EST Commentary: Bhutto dynasty survives - Tue, 08 Jan 2008 17:03:51 EST		
	Did Dr. Phil step over line with Britney? - Tue, 08 Jan 2008 17:05:51 EST		
	Madeleine McCann's parents in movie talks - Tue, 08 Jan 2008 15:00:04 EST		

Default / Home Page Areas

1) Top line : current user name, set options link, logout button

2) BMP main logo - click to reload the home page in the main content panel

3) Franchisee Lookup by Last Name, Advanced Search

4) Franchisee Detail block - displays currently selected franchisee data and Quick Tools links or Advanced Search options

5) Left hand column vertical navigation bar
6) Main content panel - displays currently selected application (at startup - contains the "home" page")



Your Home Page

logged in as Demo Guest set options

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Contact Mgmt	972-788-4266 FAX 972-788-2367 pcfile@sirspeedy4043.com		
Add New Contact	permetagan apeed y 4043.com	10 AM	
Search Contacts			
My Followups	TestThis is a flash message. It can be long or short or wide	11 AM	
My Contacts	Archive	BMP	Fraining (11:30 AM - 12:30
Directories		12 PM	
Employee Directory	Archive Selected Flash Items	12	
Tools		1 PM	
Web Mail	COMPANY ANNOUNCEMENTS (view archive)	-	
New Flash Message	9/27/2007 File Attachment Test 🛛 Archive	2 PM	
	0/01/0007	2	
	9/21/2007 something Archive	3 PM	
Flash Archive	Archive Selected Announcements	3	
Benefits		4 PM	
FSI Apple Store	CNN TOP STORIES / Restore	4	
		5 PM	
Blue Shield HMO Conexis	Search Google News	5	
Legal Services	Exit polls: Last-minute decisions drive voters - Tue, 08 Jan 2008 18:12:30 EST		
Eegai Dei vices Emergi-care	Exit polis: Last-minute decisions arive voters - Tue, 08 Jan 2008 18:12:30 EST Coroner: Hiker's body mutilated after death - Tue, 08 Jan 2008 18:28:57 EST	6 PM	
Dental PPO	Lawyers request second chance for Sen. Craig - Tue, 08 Jan 2008 17:29:34 EST		
	Commentary: Bhutto dynasty survives - Tue, 08 Jan 2008 17:03:51 EST		
	Did Dr. Phil step over line with Britney? - Tue, 08 Jan 2008 11:11:20 EST		
Behavioral HMO	Madeleine McCann's parents in movie talks - Tue, 08 Jan 2008 15:00:04 EST		

Default / Home Page Areas

1) My Followups current status - displays count and status of followups assigned to the current user, links to the my followups detail page

2) Flash Messenger - displays new "unread" Flash Messages and links to the flash message archive
3) Company Announcements - displays new "unread" company announcements and links to the announcement archive

4) **RSS news reader** - displays a user specified RSS news feed, allows for Google News Search



Getting Around

MY TOOLS

- Manage My Tools
- Search Contacts

Calendars

My Calendar

PMG Training Calendar

Contact Mgmt

Add New Contact

Search Contacts

My Followups

Directories

Employee Directory

Tools

Web Mail New Announcement Announcements Archive Flash Archive

Benefits

FSI Apple Store Blue Shield HMO Legal Services Emergi-care Dental PPO

General Navigation

A) My Tools - contains navigation links specified

B) Calendars

- My Calendar contains business events and assigned followup due dates - allows for overlay of user-defined groups
- PMG Training calendar tied to the PMG training as published on dot mac future additions

C) Contact management

- Search Contacts
- My Followups
- My Contacts (coming soon) will contain listing of all user contacts

D) Directories

- 1) Employee Directory clickable email link (iPhone: click to dial)
- 2) future additions including brand specific network directories
- 3) Store Email List generator (available to specific users only)

E) Network Reports (available to specific users only)

- 1) Sales Comparison by Brand
- 2) Renewals list generator
- 3) Convention admin panel
- 4) Contact Summary Reports
- 5) Flash Counts
- 6) Network Followups
- 7) future expansion...

F) Tools

- 2) BMC Monthly Report input interface (available only to BMC's)
- 3) New Flash Message (available to specific users only)
- 4) New Announcement (available to specific users only)
- 5) Site Admin (available to specific users only)
- 6) Answer People Admin (available to specific users only)
- 7) Select Managers (available to specific users only)
- 8) Assign Manager to Users (available to specific users only)
- 9) Assign users to applications (available to specific users only)
- 10) Announcements archive
- 11) Flash Archive

G) Benefits

- 1) FSI Apple store 2) Company benefit information and links (maintained by HR
- manager)
- 3) future expansion...

1) Web Mail



Center Lookup "The Knob"

Alphabetical by LAST name

Franchisee Lookup by Last Name: <u>ABCDEEGHIJKLMNOPQRSTUVWXYZ</u>	Select an owner	Advanced Search
	Zhang Qin Yao, Mgr - SSI300501 - O	
	Jim Quinn - SSI40430 - O	
	Donald Quinn, Jr SSI71320 - O	
	Select an owner	

Advanced Search

Search Value: 00510	
🔿 First Name 💽 Franchise Number 🔿 City 🔿 State Abbrev.	
Limit Results to Brands: 🛛 🗹 PIP 🗹 SSI 🗹 TLI	
Search Now Results:Select Result	
George Coriaty - SSI00510 - O Joe Coriaty - SSI00510 - O	
Select Result	



Center Lookup - Quick Tools

(bmp)

Franchisee Lookup by Last Name: <u>ABCDEFGHIJKLMNOPQRSTUVWXYZ</u> Jim Quinn - SSI40430 - O

Y Advanced Search

Sir Speedy 55140430 Owner(s): Jim Quinn 15323 Midway Road Addison, TX 75001 (MAP) FAX 972-788-2367 MAIN 972-788-4266 BUSINESS pcfile@sirspeedy4043.com

 QUICK TOOLS

 Add New Contact
 View Sales Analysis
 View R/A And Aging

 View Contact History
 View Convention Status
 Center Profile - Master

 View Contract Details
 View Contract Details
 View Contract Details

Quick Tools

Add New Contact Report*
 View Contact History*
 View Contract Details*
 View Sales Analysis*
 View Convention Status*
 View R/A and Aging*
 Center Profile Master*
 future expansion: Franchisee Username/Pwd for various applications (SSNET,PIPNET, 451, etc...)

(NOTE: available to authorized users only)



Employee Management

This Franchisee has Open Followups refer to the listing below for more details Sir Speedy SSI40430	Options *
Contact text to be entered in here	Use Automatic Routing
	Followup Required
	Attach Document
	Additional Visitors
	Remember Selections
Submit Report	
Attach this contact report to the followup items selected below $\ \square$	Contact Date 🔹
Select one or more followups	Jan 💙 8 2008 💙
Select: Due By:Call Jim about new programs Assigned To: 1288 Task: 0 View Original Contact Text	Contact Method *
Select: Due By:something to do Assigned To: 1443 Task: 5	SELECT ONE
View Original Contact Text Select: Due By:check this out Assigned To; 2150	Contact Type 🔹
Task: 11 View Original Contact Text	SELECT ONE
	Topic(s) *
	SELECT ONE OR MORE

Contact Form Overview :1

1) Open Followup Message - appears when the selected franchisee has open followups

2) Franchisee identifier - displays the selected franchisee brand logo and franchise id number

3) Report Text input box - Enter the contact text here. Always use language that includes the name of the person(s) contacted. Example: Spoke with Philip Crum about presenting at the next regional salesperson forum.

4) Submit Button - single click to submit the contact report to the system (Note: If the user overlooks making a required selection, a RED error message will appear at the top of the submission form explaining what to do to make the required corrections.)

5) Open followup report "threading" checkbox - visible only if the franchisee has open followups. Check this box to indicate that this contact should be connected (threaded) to the original contact report that initiated the checked followup(s) in the open followup listings section.

(continued)



Convention

Employee Management

This Franchisee has Open Followups refer to the listing below for more details	Options
Contact text to be entered in here	Use Automatic Routing
	Followup Required
	Attach Document
	Additional Visitors
~	Remember Selections
Submit Report	
Attach this contact report to the followup items selected below Select one or more followups	Contact Date
Select: Due By:Call Jim about new programs Assigned To: 1288	
Task: 0 View Original Contact Text	Contact Method
Select: Due By:something to do Assigned To: 1443 Task: 5	SELECT ONE V
View Original Contact Text	
Select: Due By:check this out Assigned To: 2150	Contact Type
Task: 11 View Original Contact Text	SELECT ONE 💌
	Topic(s)
	SELECT ONE OR MORE

Contact Form Overview :2

6) Open followup listings - visible only if the franchisee has open followups. Check the listing to be connected (threaded) to the new contact report. Selecting a listing will attach the current contact report to the original contact report and remove the followup from the original assignee. Make sure to check both the open followup listing checkbox AND the open followup "threading" checkboxes. Refer to the open followup report "threading" checkbox section for more information.

7) Contact Date - the settings default to today's date. Be sure to select the correct contact date for the report.

Note: For monthly contact system summary reports, the contact will be credited to the month that the report is submitted to the system and not the contact date. Example: A franchisee contact is made in January, and the report is filed in February. The contact will be included in the February summary. Contact reports will be credited to the contact report author. If a user is selected as an "additional visitor", the contact summary report will credit the selected user with a contact.

8) Contact Method selection list - select the contact method used

9) Contact Type selection list - select the contact type from the available selections that best fits the situation.

(continued)



This Franchisee has Open Followups refer to the listing below for more details Sir Speedy SS140430	Options	ŧ
Contact text to be entered in here	Use Automatic Routing	
	Followup Required	
	Attach Document	
	Additional Visitors	
	Remember Selections	
Submit Report		
Attach this contact report to the followup items selected below $\ \square$	Contact Date	±
Select one or more followups	Jan 💙 8 2008 😪	
Select: Due By:Call Jim about new programs Assigned To: 1288 Task: 0 View Original Contact Text	Contact Method	*
Select: Due By:something to do Assigned To: 1443 Task: 5 View Original Contact Text	SELECT ONE	
Select: Due By:check this out Assigned To: 2150	Contact Type	*
Task: 11 View Original Contact Text	SELECT ONE	
	Topic(s)	ŧ
	SELECT ONE OR MORE	

Contact Form Overview :3

10) Contact Topics Multiple Selection List - hold the control key (CTRL/ **(**) and click on one or more topics in the available listing. Note: The available topics are populated based on the franchisee brand.

11) Options checkboxes

a) Use Automatic Routing - check this box to allow the system to make decisions on how to route the email distribution of this contact report. If this report is attached to a followup, the original contact distribution list, will be added to this report. If the checkbox is left unchecked, the user will be prompted to complete a distribution list after the submit button is clicked. When prompted add/remove corporate members by clicking on the appropriate name in either the "employee list" or the "distribution list". Click the "Submit Button" when complete. **b)** Followup Required - check this box if this report will assign followups to another user. The user will be prompted to complete up to two followup sections after the the submit button is clicked. WHen prompted select the user by clicking on the name in the selection list, enter text explaining the followup assignment, and pick a due date. Click the "Submit Button" when complete. Up to two followups may be assigned to any single contact report.

(continued)



This Franchisee has Open Followups refer to the listing below for more details	Options
Contact text to be entered in here	Use Automatic Routing
	Followup Required
	Attach Document
	Additional Visitors
	Remember Selections
Submit Report	
Attach this contact report to the followup items selected below $\ \square$	Contact Date
Select one or more followups	Jan 🔒 8 2008 🖌
Select: Due By:Call Jim about new programs Assigned To: 1288 Task: 0 View Original Contact Text	Contact Method
Select: Due By:something to do Assigned To: 1443 Task: 5	SELECT ONE V
View Original Contact Text Select: Due By:check this out Assigned To: 2150	Contact Type
Task: 11 View Original Contact Text	SELECT ONE V
	Topic(s)
	SELECT ONE OR MORE Convention Employee Management

Contact Form Overview :4

11) OPTIONS (CON'T)

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c) Attach Document - check this box if your contact report involved a document that will be added to the franchisee document repository. The user will be prompted to select the file after the submit button is clicked. When prompted, select a file by clicking the "Browse" button. Click the "Submit Button" when complete.

Note: The MAXIMUM allowable file size for an attachment is 3MB. Take care when selecting a file attachment making sure the filename does NOT contain any "SPACES" or "SLASHES", and has a valid 3 letter file extension (.doc, .xls, .pdf, etc...)

d) Additional Visitors - check this box if the user was not the only corporate representative involved in the contact. This applies primarily to center visits, and can be applied to training venue contacts or conference calls as necessary. When prompted add/ remove additional visitors by clicking on the user name in either the "Employee List" or the "Additonal Visitor List". Click the "Submit Button" when complete.

e) Remember Selections - check this box if the user wants to "persist" the selection list choices for use with subsequent contact reports.



This Franchisee has Open Followups refer to the listing below for more details Sii Speedy SSI40430	Options *	Contact Form Overview :5
Contact text to be entered in here	Use Automatic Routing	
	Followup Required	Demonstration and and
	Attach Document	Personalization options
	Additional Visitors	Re-arrange the dropdown lists by clicking on the select list title
~	Remember Selections	and performing a drag and drop action to re-order the lists as
Submit Report		they appear in the user's current browser.
Attach this contact report to the followup items selected below $\ \square$	Contact Date 🔹	Rollup and hide/display the dropdown lists by clicking on the "up" arrow icon next to the selection box title. Note: Some browsers
Select one or more followups	Jan 💌 8 2008 💌	do not quickly refresh the the selections lists contained in each
Select: Due By:Call Jim about new programs Assigned To: 1288 Task: 0	Contact Method *	section. To make the choices re-appear, click on the title of the selection area after "unrolling" the display box.
View Original Contact Text		selection area arter dimoning the display box.
Select: Due By:something to do Assigned To: 1443 Task: 5	SELECT ONE	
View Original Contact Text Select: Due By:check this out Assigned To: 2150	Contact Type 🔺	
Task: 11 <u>View Original Contact Text</u>	SELECT ONE 💌	
	Topic(s) *	
	SELECT ONE OR MORE	
	Convention Employee Management	



Follow Ups



what does it mean?



Contact Search

Contact Search Form

steps 1-10



How-To

Add a New Contact Report

1) Select a franchisee

2) click the Quick Tools Menu item : Add New Contact

3) Set the selection dropdowns - contact method, contact type, topics and contact date.

4) Enter the contact text

5) Optionally set the "Options" checkboxes and followup checkboxes

6) Click the "Submit Report" button.

7) Complete any selected options if the user is prompted to do so.

8) After completing the prompted section(s), click the submit button.9) A new blank report form will appear, and a "Success" message will appear at the top of the form.



How-To

Search for Contacts

 From the navigation menu on the left of the page select "Search Contacts" from the contact management section.
 Complete the various search criteria fields and click the "Search Now" button. The results will appear at the bottom of the search form and may be printed by clicking the printer icon on the right side of the form. The page will print exactly in it's present state, including the selected criteria and results list. It will not print the entire text of any located contact reports, only what is currently visible on the screen.

Note: The selected search criteria will be persisted every time a user clicks the "Search Now" button. Subsequent visits to the search form will automatically choose whatever criteria was previously used. The one exception is the "Owner Last Name" choice which will not select the previously selected owner.



How-To

Retrieve Archived Data

1) Select a franchisee using either the basic lookup by last name or advanced search method

2) In the Quick Tools section click on "View Contact History" link

3) Reports will be displayed from both the new BMP contact and the Archived contact Systems.

4) To connect to the old Archive, click the link at the top of the report page labeled "Search Archive" - this will connect the user to the appropriate legacy system based on the franchisee brand.